

COUNTERPOINT

Point of Sale

Ease of Use

- ◆ *Quick to learn, easy to use.*
- ◆ *Complete order image during creation.*
- ◆ *Easy Customer lookup by account #, Telephone # or part of name.*
- ◆ *Quotation recall by customer or number.*
- ◆ *User Controlled Message of the Day.*
- ◆ *No Category Required Part # Entry.*

Multi Functional Operation

- ◆ *Single routine handles Invoice, Pick Ticket, Refunds, Warranty Returns, Quotations, Open Orders, Payment on Account and Inter Store Transfers.*
- ◆ *Hot Keys provide access to Product Information Search, Account Inquiry, Invoice History, etc.*
- ◆ *Mix and Match transaction line types such as Non-Stocked Sale, Return, Defective Return, Core Return, Back Order, Special Order and Comments.*

Integrity and Control

- ◆ *Returns Search prevents multiple credits against a specific invoice line.*
- ◆ *Automatic Levy Fee Calculation for specified product.*
- ◆ *CARDEX feature shows complete transaction details on every stocked part number.*
- ◆ *Retail Price Automatically set higher than Customer Net Pricing.*
- ◆ *In-Transit tracking for Inter Store Transfers.*
- ◆ *Exception Reporting Monitor of Target Margins by Line.*
- ◆ *Real-Time Credit Control at the POS.*
- ◆ *Employee Price Override Tracking.*
- ◆ *Sell Below Cost Control through Parameterised Employee Profile.*

Protecting the Bottom Line

- ◆ *Real-time margin tracking during Invoice Creation.*
- ◆ *Last Three Prices Paid by customer by item.*
- ◆ *Price Book Date display for sale of Non Stocked items.*
- ◆ *Retail Price Rounding for increased margins.*
- ◆ *Core Mark-up with Automatic Rounding capability, by customer.*
- ◆ *Separate Price Multipliers for Non-Stocked Items.*
- ◆ *Full Bar Code support for Automatic Product Recognition and Pricing.*
- ◆ *Cash Tape Receipt Printing for Retail Sales.*

Pricing Flexibility

- ◆ *Discount Matrix by Customer by Line, Customer Type.*
- ◆ *Date Driven Specials with Promotion Tracking.*
- ◆ *Contract Pricing by Customer/Part #.*
- ◆ *Velocity Pricing Support.*

Leveraging Electronic Databases

- ◆ *Full integration to:*
 - *Electronic Price Book*
 - *Interchange*
 - *Electronic Catalogue*
 - *Buyers Guide*
 - *Addresses Made Simple*

Turning out the Lights

- ◆ *Fully Automated End-of-Day and End-of-Month Routine.*
- ◆ *User Selected Daily Reporting.*
- ◆ *Automated System Backups.*
- ◆ *Automated Pricing/Catalogue Updates.*