
LEASE *5W50* PROGRAM

What is it

"One System-One Supplier-One cost"

Helping You Grow

The demands being placed on Jobber's today to improve service, increase inventory investment, reduce delivery times and a multitude of other issues to keep customers happy all have one thing in common, more capital investment by the owner. In recognition of this need **ams** has created a unique, industry first, lease program that bundles all services and purchase costs into a single monthly payment. The name of the program, 5W50, stands for five year warranty, five years to pay and zero dollar residual.

The objective is to ensure that not only can our customers afford to re-tool when they need to but that they also receive all the support and service they require for the duration of the program. This prevents a common problem associated with growth or cash flow difficulty, cancellation of what is often seen as non essential spending. In fact this is the worst possible approach as it is these very circumstances that require the stability offered by the **5W50** program.

Do you Qualify

In addition to making the program uncomplicated **ams** has also made the application process just as easy. In addition to a banking reference and two trade references all that is required is your signature on our "Plain Language" agreement, a nominal deposit and you are on the way to enjoying a new kind of business relationship.

That's it!

What is Included

"Everything you Need"

Getting Started

The concept of a turnkey approach starts with the planning process that results in you getting a written implementation plan for the installation of your new system. If you are not already a *COUNTERPOINT* user the most important aspect in the migration to our system is the conversion of your data. In almost all cases this can be done electronically, in which case this is included under the program. In addition, the various issues relating to installation and startup will be identified as will who is responsible to ensure everything is ready when needed.

What does it Cost

The cost of the program varies somewhat based upon the specific configuration of the equipment however the average Jobber pays somewhere in the region of \$6.00 per hour, less than minimum wage in most of Canada. What do you get for that price, everything, equipment, software, conversion, training and cradle to grave support. This is all offered at a fixed monthly cost for the duration of the lease.



For more information please call 1-800-663-1978 or send e-mail to info@amscomp.com